



Tauro Opens First Texas Office As Dallas Emerges As 'Elite Market' for Capital

Tauro Capital Advisors Names Matt Mueller to Lead Firm's New Dallas Office; To Expand To Austin By Year End



Matt Mueller, who has nearly two decades of experience in commercial real estate, has been named to lead Tauro's new office in Dallas. (Tauro Capital)

By **Candace Carlisle**

CoStar News

July 11, 2022 | 1:48 P.M.

A California-based financial services firm with a history of steering commercial real estate clients to find debt or equity for properties has chosen the Dallas area for its first Texas office, naming longtime real estate executive Matt Mueller to lead the push to build its presence in the Lone Star state.

Tauro Capital Advisors, based in [Los Angeles](#), is marking an important milestone with its expansion to Texas, and it plans to open its second office in the state in the capital city of Austin by year end.

Stephen Stein, co-founder of Tauro Capital Advisors and president of the firm's capital markets group, said the firm was seeking to open an office in Texas as it sought to expand its services to important areas of the United States. The firm's office foray to Texas is in the northern Dallas suburb of Plano at [7520 N. Dallas Parkway](#).

The firm's other offices include its Los Angeles headquarters, as well as three additional California offices and two offices in Arizona.

The firm's foray to Texas comes as Dallas has "emerged as an elite market for institutional capital," Mueller said in a statement. He did not immediately return a media request from CoStar News. In the statement, he added, the firm's executives have been working in Dallas-Fort Worth for many years prior to opening the office, having worked on more than \$1 billion of various commercial real estate transactions and advisory assignments in the region.

Mueller isn't the only executive noting the velocity of deals in Dallas-Fort Worth, the nation's fourth largest metropolitan area. According to CoStar's market analytics team, the region with more than 7.7 million residents has remained [the nation's king of multifamily sales](#).

"By physically being in the market, Tauro is better positioned to serve our developer and investor clients," Mueller said, who was named to the role of senior adviser at

Tauro. He has more than 18 years of commercial real estate experience, including capital markets and development. He joined the firm in 2021. According to LinkedIn, he is located in San Diego, California. It was not immediately clear if he has moved to Texas.

As Tauro expands its U.S. presence, Stein said in a statement that the firm will begin "an aggressive and comprehensive recruitment program for all of its offices." Since the company's inception less than five years ago, he said the bullpen has grown to more than 35 capital advisers and advisory services personnel. He added the firm is actively talking to would-be advisers with commercial real estate experience in investment sales or capital placement or advisory experience.

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