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## Tauro Capital Expands Its Advisory Service Platform

The expansion will help investors take a comprehensive view of their portfolio since the beginning of the pandemic.

By Kelsi Maree Borland | November 29, 2021

In response to the pandemic, Tauro Capital Advisors **launched** (<https://www.globest.com/2020/11/20/tauro-capital-launches-new-advisory-services-platform/>) an advisory services platform to aid investors navigating new hurdles presented by the pandemic. Now, the platform is growing. The firm is expanding the services to help investors to reassess portfolio needs post pandemic.

“We initially launched our advisory platform to assist everyday investors with navigating the COVID and post-COVID environment,” D. Scott Lee, Managing Partner at Tauro Capital Advisors, tells GlobeSt.com. “This included delivering capital solutions to investors while expanding into a deeper advisory role. This has enabled us to help investors take a more comprehensive view of their asset performance since the start of COVID-19 and leverage these new opportunities to position themselves for financial growth.”

The expanded platform will include asset management, capital structuring, owner representation, acquisition due diligence, market research and solutions for distressed assets, such as those going through bankruptcy or in need of loan workouts.

Karen Stager has joined Tauro to provide capital services. With her expertise, “Tauro will assist lenders, capital providers and developers with loan originations, underwriting and due diligence expertise, while offering a rigorous risk-management philosophy and approach across all CRE asset classes. In doing so, our team can provide a more nuanced degree of strategic guidance to capital providers with the entire financial picture in mind,” according to Lee.

The expansion of the advisory platform is intended to not only help investors mitigate risk and respond to new challenges born during the pandemic, but also to capitalize on new opportunities. “Capital providers who are looking to take advantage of these opportunities are finding they need additional bench strength as they navigate the current market and expand into real estate finance,” says Lee. “This can include navigating a specific market, product type or analytical knowledge that comes from years of real estate expertise.”

The platform will target lenders and developers on loan originations, underwriting and due diligence. “These capital providers are seeking advice from firms like ours that can help guide them successfully in financing transactions related to this industry,” says Lee. “Lenders are increasingly recognizing the value proposition that commercial real estate transactions provide. As they explore this industry, we will be right beside them to help maximize their business opportunities within the field.”